



University of Macerata

Master Course in
**Relationships with the
Eastern Countries**



International Master in
Institutional and Commercial Relationships
with Eastern Countries

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An International Master Course
80% of foreign students from 8 different countries
(China, India, Russia, Eastern Europe)
organized by the Universities of Macerata
Faculty of Political Sciences

SEVENTH EDITION

January 2009 – September 2009

Master Course in Relationships with the Eastern Countries - Seventh Edition -

ANNOUNCEMENT OF SELECTION FOR ITALIAN AND EUROPEAN STUDENTS

Selection of extra European students has been completed: 100 applications have been received and 34 students have been accepted from China, India, Russia and Eastern Europe

MASTER PROGRAM. The Master is focused on Institutional and commercial relationships with Eastern countries (China, India, Russia and Eastern Europe):

Central/Eastern Europe, Russia, China, India.

It aims to provide students with high professional competences that might be used either in enterprises operating in Central and Eastern Europe, China and India, or in institutions involved in development/international cooperation programs, or even in consulting firms that support enterprises in internationalisation strategies.

THE LECTURES. The lectures - taught in English - will be structured in 3 parts:

- **Part I - internationalisation:** international law, international management, European institutional policies and policy tools, International economics international trade, EU policies and planning;
- **Part II a – specialisation in Industrial and Commercial Relationships:** Business Plan.
- **Part II b – specialisation in European Institutional Relationships:** EU fundraising and project Design.
- **Language courses:** Chinese, Russian, Italian.

Classes take place from **13 January 2009 to 11 April 2009.**

Stage is scheduled from **April 2009 to September 2009.** Some companies grant stageires a reimbursement of living costs.

THE PLACE. Lectures will be held in Macerata, Faculty of Political Sciences. Monthly living expenses, considering a room on campus and the university canteen, are roughly 600 euro.

THE APPLICATION PROCEDURE. The students, in order to apply for a scholarship will have to:

- hold an Italian or European Union citizenship;
- have already achieved (or will achieve by the end of July) a bachelor diploma preferably in Economics, Political Science, Law or Engineering;
- send by **December 1st 2008** a request of admission (as from the form that can be downloaded from www.unimc.it/masterest) plus a curriculum vitae and studiorum with a motivation letter. The request and documents can be sent by e-mail to masterest@unimc.it.
- send an attestation with level of knowledge of Italian and English languages.

Each candidate will be informed by e-mail of the result of his/her application: by December 12th 2008

THE ADMISSION PROCEDURE. The admitted students will send, no later than 8 January 2009 :

- an official certificate about the achieved Bachelor Diploma, with final mark and marks in every examination;
- two passport-type photos;
- a copy of passport or identity card and tax identification number.

In case the student doesn't enrol on time or renounce, other candidates in the final list will take its place according to the position in the list itself.

For additional information please contact
www.unimc.it/masterest - e-mail: masterest@unimc.it